

# LIFE SCIENCE TOUR 9-11 DECEMBER 2019

## IN SUD, PROVENCE-ALPES-CÔTE D'AZUR



### DAY 1: 9 DECEMBER

Life Science Tour (free of charge)

- › ECOSYSTEM PRESENTATION
- › SUCCESS STORIES
- › VISITS
- › BIOFIT WELCOM EVENT

### DAY 2 & 3: 10 & 11 DECEMBER

the leading European partnering event : BIOFIT

- › EXHIBITION
- › CONFERENCES
- › ONE TO ONE MEETINGS
- › PITCH SESSION

# AGENDA AND VISIT PROGRAM

9 DECEMBER 2019 – AIX-MARSEILLE

## DISCOVER A RICH INTERNATIONAL LIFESCIENCE ECOSYSTEM

9:00 AM



### DEPARTURE FROM MARSEILLE BY CAR

Meeting point : Train station : Gare St Charles

10:15 AM



### PRESENTATION AND VISIT OF THE GEORGES CHARPARK PROVENCE CAMPUS

On the Campus, a “partnership space for R&D” (EPRD in French) operates as a technological “hotel” for innovative startups with links in research or education to the research centre CMP. This centre delivers scientific and technical support to startups with personal and material resources. In return, it maintains strong links with the region’s economical and industrial base, aiding business creation and employment of its graduate students

10:45 AM



### SUCCESS STORIES OF THE COMPANIES: PANAXIUM / NEUROSERVICE / NEUROSYS

**Panaxium** is specialized in debilitating and degenerative medical conditions treated with precision by bioelectronic devices.

**Neuroservice** is a C.R.O. providing pharmacological assays based on electrophysiological recordings of acute brain slices, spinal cord slices, human brain slices and cultured neurons.

**Neurosus** is an innovative CRO company specialized in high-end in vitro models of neurodegenerative diseases and drug development.

11:15 AM



### PRESENTATION OF THE REGIONAL AND METROPOLITAN LIFESCIENCE ECOSYSTEM & Q&A

by **Eurobiomed** is the catalyst of Health sector in Southern France. EUROBIOMED leads territorial initiatives, provides resources and offers solutions for businesses and research organisations.

11:45 AM



### NETWORKING LUNCH WITH LIFESCIENCES COMPANIES AND ACTORS

1:15 PM



## DEPARTURE FROM THE GEORGES CHARPARK PROVENCE CAMPUS

2:00 PM



## PRESENTATION OF THE LUMINY CAMPUS AND BIOTECH INCUBATOR

Luminy is a technologic and scientific campus with 15 000 persons : students, teachers, researchers and companies. One of the main topic of Luminy Campus is biotechnologies. Most of the campus companies are biotech specialized, and many life science laboratories are located there.

2:30 PM



## PRESENTATION OF THE LABS BASED IN THE CAMPUS : CIML, CIPHE & INMED

**CIML** founded in 1976 is one of the best research center in Europe

**CIPHE** (is a state-of art infrastructure of 3500 m2 dedicated to customized mouse model generation, development and high-content standardized immunophenotyping analysis under normal and pathological conditions (inflammation, infection, cancer).

**INMED** is the Institute of Mediterranean Neurobiology, one of the most important neuroscience centers from Inserm and Aix-Marseille University whose scientific activity focuses on brain development and plasticity and related neurological pathologies.

3:00 PM



## SUCCESS STORIES OF THE COMPANIES : INNATE PHARMA / HALIO DX IN HEXAGONE

**Innate Pharma** was founded in September 1999 by six immunologists, pioneers in the field of innate immunity

**Halio Dx** is the Immune Response to Cancer Diagnostics

3:30 PM



## PRESENTATION OF MARSEILLE IMMUNOPÔLE AND MIMABS

**Marseille Immunopôle** is the French immunology cluster is exclusively dedicated to the research and development of the two weapons poised to revolutionize the treatment of cancer and inflammatory diseases: immunotherapy antibodies and cell therapies.

**Mi-mAbs** : At the interface of academic research and biopharmaceutical industry, Mi-mAbs is a platform for innovative services designed to accelerate the development of new antibody-based immunotherapies against cancer and inflammatory diseases.

4:00 PM



## PRESENTATION OF TRAINING OFFER IN CANCEROLOGY, IMMUNOLOGY & DIAGNOSTICS

by KEDGE and Aix-Marseille University

4:15 PM



## TRANSFER TO MARSEILLE

6:30 PM



## BIOFIT WELCOME EVENT

# ZOOM ON BIOFIT MARSEILLE

10 & 11 DECEMBER 2019 - MARSEILLE



## THE OPPORTUNITIES OF BIOFIT :



Exhibition



Conferences



One To One Meetings

## 2018 KEY NUMBERS :

1,300   
delegates

900   
organisations

35   
countries represented

35+   
one-to-one  
meetings per  
participant

15   
conferences &  
roundtable  
discussions

1,000+   
deals generated  
(in 2017)

80   
speakers

100   
exhibitors

With more than **1,300 international actors** from **35+ countries**, such as big pharma, emerging and small biotech, diagnostic companies, pre-seed / seed / Series A investors, as well as professionals from tech transfer, academia and research institutions, **BioFIT is the leading partnering event in Europe** for technology transfer, academia-industry collaborations and early-stage innovation deals in the field of Life Sciences. BioFIT is also the European marketplace for pre-seed, seed and Series A investment in Life Sciences.

For the first time in Marseillaises, BIOFIT will benefit from its large pool of health innovative actors, its opening on the Mediterranean country.

More details on : <https://www.biofit-event.com/>

# LIFE SCIENCE IN SUD, PROVENCE-ALPES-CÔTE D'AZUR

## KEY NUMBERS

**\$20**

billions

Lifesciences GDP in  
the region

**2nd**

largest French region  
for clinical trials

**170**

laboratories

in the health research

**39,000**

science students

including 1,500 post-graduated with 8  
universities and 4 teaching hospitals

**41,000**

life sciences entities

**169,400**

employees



A VIBRANT ECONOMY ALREADY  
CONNECTED TO CALIFORNIA AND JAPAN



## LEADING COMPANIES



## MAIN CLUSTER



**EUROBIOMED** leads territorial initiatives, provides resources and offers solutions for businesses and research organisations. EUROBIOMED helps them innovate, finance, develop and achieve their strategic and business objectives to ultimately improve life through innovations in health.

Connected to



Connected to



1<sup>st</sup> French network with more than  
260 members

1<sup>st</sup> diagnostic companies cluster  
in Europe

<http://www.eurobiomed.org/en/>



# MAJOR HEALTH PROJECTS IN SUD, PROVENCE-ALPES-CÔTE D'AZUR



## Marseille Immunopole (Marseille)

Fruit of 40 years of research and innovation in immunology, the Marseille Immunopôle (MI) cluster is exclusively dedicated to the research and development of the two weapons poised to revolutionize the treatment of cancer and inflammatory diseases: immunotherapy antibodies and cell therapies. At the crossroads of talents, technologies and application fields, more than 2,000 researchers, clinicians, engineers and industrials are working together.



## 3IA Côte d'Azur (Sophia Antipolis)

3IA Côte d'Azur is a research institute dedicated to AI led by Côte d'Azur University with CNRS, Inria, Sophia Antipolis Community, Nice Côte d'Azur Metropole and the other academic institutions. It's interdisciplinary priorities are digital health and biology, and smart territory. The fellowships program is the heart of the initiative with 16 M€ collected this year.



## The 27 Delvalle (Nice)

This is a living-lab where an ecosystem of health professionals, solutions, patients, funders, communities, associations that together set up training programs, awareness, coaching, evaluation projects and experimentation dedicated to health and silver economy.

Medtech companies



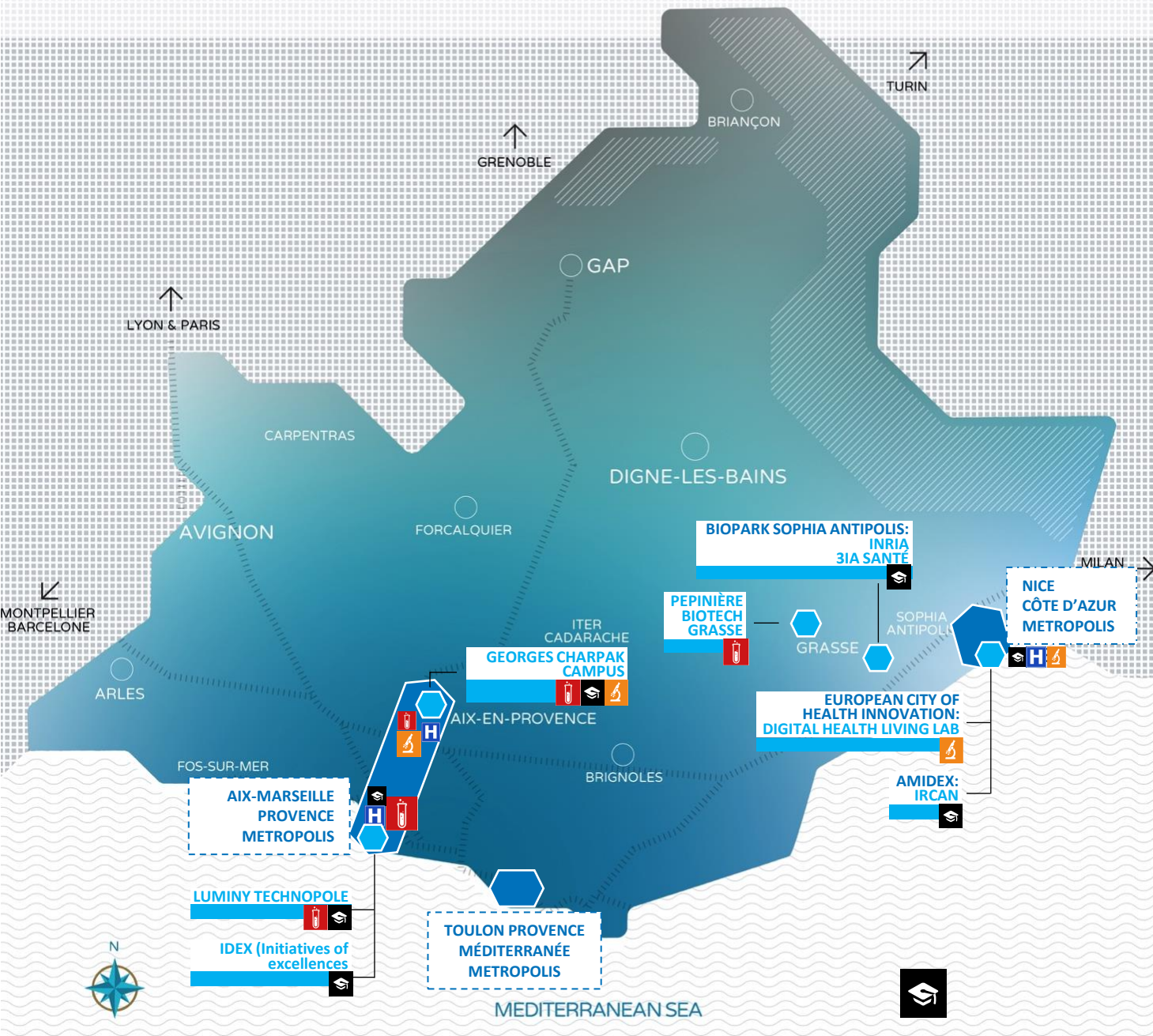
Biotech companies



Higher education & research hub



Hospital complex



# WHY SOUTH OF FRANCE ? THE PERFECT LOCATION IN EUROPE TO START A BUSINESS

## FRANCE:



### R&D TAX INCENTIVES

30 % of eligible R&D expenses are tax-deductible up to \$114 million, and 5% above this threshold.



### IDEAL LOCATION

France offers a central European location providing easy access to EMEA and African markets.



### DEEP TALENT POOL

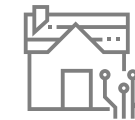
High hourly labor productivity rate, ahead of Germany and the United Kingdom.

## PROVENCE-ALPES-CÔTE D'AZUR:



### A LEADING ECONOMIC REGION

with a GDP of \$170+ bln  
3<sup>rd</sup> region for business starts-up  
3<sup>rd</sup> region for R&D (19k researchers)



### 3<sup>RD</sup> EUROPEAN INTERCONNECTED PLATFORM

13 submarine cables between Europe and major global networks to the Middle East, Indian Ocean, Africa and Asia



### LABS HIGHT CONCENTRATION

more than 170 laboratories in the health research

# A TAILOR-MADE SUPPORT

FREE ASSISTANCE DURING ALL THE STEPS OF YOUR DEVELOPMENT IN FRANCE

