

## PROVENCE PROMOTION

## PROVENCE PROMOTION THE AGENCY dedicated to making your decision to locate to Provence a success

Provence Promotion, the region's economic development agency, has been providing support to French and foreign businesses wishing to invest in the region for more than 20 years. Provence Promotion's team offers free and confidential advice, answers your questions, and provides tailored solutions for locating your business in Provence.

**OUR MISSION** 

Attract skills and entrepreneurs from all over the world to create sustainable jobs in Provence.

#### **OUR GOAL**

Make Marseille-Provence the benchmark for business and innovation at the crossroads of Europe and the Mediterranean.

#### **OUR VISION**

Combine economic vitality and Mediterranean quality of life to build a success story shared by all.

"FOR YOUR COMPANY'S SUCCESS AND YOUR EMPLOYEES' WELL-BEING CHOOSE PROVENCE, A DIVERSE ECOSYSTEM, A REGION OF GROWTH WITH AN OPENNESS TO THE WORLD."



Our highly-motivated, multicultural team speaks 9 languages.

Our assistance package connects you with all the region's economic stakeholders: Conseil Départemental des Bouches-du-Rhône (departmental council), Marseille-Provence and Pays d'Arles chambers of commerce and industry, Métropole Aix-Marseille Provence (metropolitan area council), major business park developers and professional bodies.

## **OUR VALUES**

#### )) ABILITY TO LISTEN

Listening to your requirements and helping you evaluate your needs is our business.

### IMPLICATION, COMMITMENT

Your project is our project. We are constantly designing new tools to assist you.

## DESCRIBE YOUR LOCATION SCENARIO WE WILL PAINT YOU A PANORAMA OF POSSIBILITIES



#### AN IDEA FOR CREATING, Developing or taking over a business?

- Setting up a European production base
- Creating an R&D center
- Locating a logistics hub
- Opening a services center or sales office



#### **FUNDING SEARCH**

- Advice on finalizing your business plan
- Assistance with preparing your sales pitches (fundraising, financial and hiring aid)
- Organizing financial round tables





#### **REAL-ESTATE SEARCH**

Depending on your requirements, a real-estate search can take time. That is why Provence Promotion:

- Provides you with all the necessary information (location maps, statistics...)
- Circulates your request among its network of experts (specialist real estate agents, municipal economic agencies...)
- Accompanies you on your initial visits

HIRING

PROMOTING YOUR BUSINESS

#### **MAKING A BUZZ**

Provence Promotion provides you with several tools and media to promote your new business:

- Interviews
- An e-newsletter to more than 6500 subscribers
- A website
- A "café presse" to meet local journalists
- The Invest in Provence Award



#### TALENT AND MOBILITY MANAGEMENT

Setting up your business in Provence is a project involving not just you, but your co-workers and your respective families too.

Provence Promotion offers tailored solutions:

- General information regarding business immigration, the education system, health care, public transport...
- Assistance with formalities and visa and residency permit applications in conjunction with the OFII (immigration department), Business France and respective consulates
- Assistance with finding a first home

#### In partnership with PACA Mode d'Emploi:

• Help in establishing your hiring needs and searching for candidates and skills in the various talent pools

# YOUR REASONS FOR INVESTING IN PROVENCE

#### **YOUR GROWTH**

- Provence is one of the OECD's top 5 regions for growth
- €55bn in structural investments between now and 2050
- Largest university population in France (10 million students, 11 elite schools)
- No.1 data center location in France after Paris
- 1.9 million inhabitants

#### YOUR OPENNESS TO THE WORLD

- Marseille-Fos: largest port in France, 2<sup>nd</sup>-largest in the Mediterranean
- An international airport: Marseille-Provence
- Europe's main connection hub to the world's data networks
- 3 hours from Paris by TGV high-speed train
- Companies from 19 different countries chose to invest in Provence in 2015

## They have chosen **to invest** in Provence...

"We set up in Provence at our clients' insistence. It's the best hub for their data traffic between Europe, Africa, and Asia and it's a region that is open to the world."

INTERXION, European data center leader, Holland.

"The multi-sector economy is a huge asset for the region. For the construction of our future test facility, we sourced all the skills we needed right here."

> SAFRAN SNECMA, Leading aerospace engine manufacturer, France.

"Our French headquarters left Paris for Provence because of the stronger growth in high-tech industries in the South."

> PHYSIK INSTRUMENTE Metrology, Germany.

"As the birthplace of the smartcard, Provence is, for us, a key cluster in the field of security, one that provides us with opportunities for growth and prospects for hiring topquality talent."

PRESTO ENGINEERING - IoT, USA.



#### YOUR DIVERSIFICATION

- 11 competitive clusters
- 2<sup>nd</sup>-largest center for research in France
- 6 sectors of excellence providing a diversified economy: digital technologies, energy, eco-industries, dual industries, logistics and services, health and tourism

#### YOUR EMPLOYEES' WELL-BEING

- An art of living "made in Provence"
- **300 days** of sunshine per year
- Capital of culture in 2013
- Capital of sport in 2017

## BECAUSE WE BELIEVE THAT AN ENTREPRENEUR WHO FEELS AT HOME IN A REGION IS A SUCCESSFUL ENTREPRENEUR



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