

# The Aeronautics Industry in PROVENCE

**AN INNOVATING ECOSYSTEM**  
to build the technologies  
of the future



**PROVENCE**PROMOTION

# AIX-MARSEILLE PROVENCE

## A REGION OF EXCELLENCE FOR AERONAUTICS

**World's no.1** helicopter manufacturer  
**France's no.1 research center** for mechanical engineering and science  
**Europe's longest runway at 5km**

**PASSENGER TRAFFIC:** 8.5 million in 2016 + 2.6%  
**AIRFREIGHT TRAFFIC:** 55,900 tonnes + 7.1% in 2016

### SECTORS of Excellence

- ▲ Helicopters
- ▲ Testing and benchmarking
- ▲ Mechanical engineering and materials
- ▲ Airships
- ▲ Drones



### A CROSS-SECTOR Diversification Offer

With five industrial sectors of excellence (aeronautics, logistics, eco-industries, digital technologies and health), Aix Marseille Provence provides businesses with opportunities for open innovation.

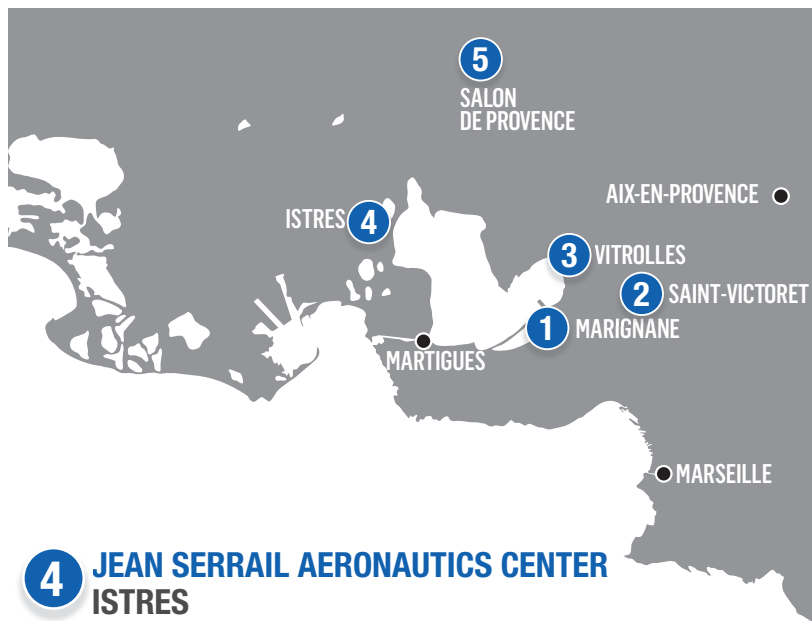
TEAM Henri-Fabre, with the Technocentre at its heart, aims to host businesses in the aeronautics sector, but also those from the shipbuilding and bio-medical sectors by offering access to pooled, leading-edge facilities, with a site built around three research laboratories (physical and chemical characterization of materials, coatings of the future and metal assemblies).

Joint projects with main contractors Airbus Helicopters, EDF, DCNS, Thales Underwater Systems.



CDPH © Airbus

# AN EXCEPTIONAL OFFER FOR LOCATING to PROVENCE



## 4 JEAN SERRAIL AERONAUTICS CENTER ISTRES

**DGA Flight Testing Center:** An internationally-recognized center for testing, measurement and simulation.

**Airship Village:** Working in a sector of the future, airships, to provide innovative solutions to the issues of heavy lift capacity, surveillance, communications and observation.

Direct access to Europe longest runway.

## 5 CENTER OF EXCELLENCE FOR DRONE TECHNOLOGY SALON DE PROVENCE

The foundation stone of the future Flying Capabilities Campus, the CED ad-joins the Air Academy and is at the center of the French Air Force Research Center (CReA). It has pooled the skills of the various stakeholders in the French drone technology sector (manufacturers, researchers, universities...) to create a reference cluster for quality training and technological innovation. The CED has been inducted into the SAFE's Remotely Piloted Aircraft System (RPAS) network in Provence.

## 1 LES FLORIDES TECHNOLOGY PARK, MARIGNANE

The Les Florides Technology Park has been designed to promote the development of a multi-sector cluster based around mechanical engineering excellence and certified by competitive clusters for its work in aeronautics.

It is home to the TEAM Henri-Fabre and its Technocentre.

## 2 EMPALIERES BUSINESS PARK SAINT-VICTORET

The Espaliers Business Park is a complementary zone to the Les Florides Technology Park intended to host companies connected with the TEAM Henri-Fabre.

## 3 CAP HORIZON VITROLLES

Cap Horizon has been included in the TEAM Henri-Fabre to develop the aeronautics, energy, shipbuilding and medical industries.



# JOIN A DYNAMIC ECOSYSTEM



## SAFRAN AIRCRAFT ENGINES

**Guy Christophe**

Director of the flight test site of Istres

“

*Our investment here is fully consistent with the ongoing projects locally, such as the TEAM Henri-Fabre around innovative industrial processes or the one at the Ouest Provence Aeronautics Center. For a world-leading aero engine manufacturer like Safran Aircraft Engines, this is a crucible for the aeronautics sector of the future. The new, more powerful and increasingly complex engines are tested here in facilities featuring the latest cutting-edge technology.*

[www.safran-aircraft-engines.com](http://www.safran-aircraft-engines.com)

”



## TEAM HENRI-FABRE

**Stéphane Magana**

General Manager

“

*Build the industry of the future and develop a sector of excellence in mechanical engineering, materials, processes of the future and digital engineering to create sustainable competitiveness for local businesses and for the Provence-Alpes-Côte d'Azur region.*

[www.projet-henri-fabre.com](http://www.projet-henri-fabre.com)

”



## SUPEROX EUROPE

**Cédric Etlicher** Coordinator for localization and partnerships

“

*After having met with the CEA Tech, the Arbois platform and Team Henri-Fabre, I realized the potential available in this multi-sector region and our choice in the end was Provence.*

[www.superox.ru](http://www.superox.ru)

”



## SAFE CLUSTER

**Géraud Parjadis** General Manager

“

*With our ambition to become a leader in security and risk management solutions and in new uses in aerospace and defense technology by 2020, the SAFE Cluster's mission is to provide its members with a network and all the skills needed for their development, anticipate challenges in the security, defense, aerospace and risk management markets and to support the creation of innovative solutions.*

[www.safecluster.com](http://www.safecluster.com)

”



## PLAN INDUSTRIAL DIRIGEABLE

**André Soulage** Airship program director

“

*The development of the airship industry is structured around:*

- establishing the conditions for a transport system and other firmly sustainability-oriented missions to succeed;
- supporting key projects that will generate domestic manufacturing earnings of more than €1bn within 10 years;
- aiming at commencing certified point-to-point heavy lift airship services by 2020.

”



# YOUR PARTNER IN SETTING UP A NEW BUSINESS IN PROVENCE



**PROVENCE PROMOTION**, is the leading agency for investments in Southern France.

Created in 1998, Provence Promotion is an alliance of economic expertise between the Chamber of Commerce and Industry and the County Council of Marseille-Provence

Its goal is to provide free and confidential support to both French and foreign companies for setting up on Marseille-Provence.

Involvement  
Efficiency  
Open mind  
Ability to  
listen

## OUR SERVICES

Provence Promotion is your key partner who will accompany you at all stages of your project.

- ▲ To mobilize our economic and scientific ecosystem and assess to what extent it meets your goals.
- ▲ To create conditions for implementation of your project : financial, real estate and human resources engineering.
- ▲ To ensure your employee mobility.
- ▲ To promote your company in the region.

*Entrepreneur, starting or taking over a business, describe your set-up scenario to us and we'll paint you a panorama of possibilities !*

# 4 ECONOMIC DRIVING FORCES for investment in PROVENCE

## GROWTH

Growth companies choose Marseille, the second most dynamic city in Europe

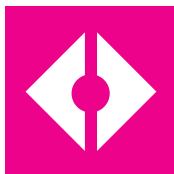


## WELLBEING

Businesses attracting talent can offer the Provence art of living.



Businesses developing internationally choose this Mediterranean hub for its trading exchanges on a world scale.



Innovating enterprises choose provence for its diversified economy.

## OPENNESS TO THE WORLD

## DIVERSIFICATION

*Because we believe that an entrepreneur who feels at home  
is an entrepreneur who succeeds.*

**PROVENCE**  
PROMOTION



## CONTACT

Nicolas CAMBAZARD

Inward Investment Advisor

+33 (0)6 85 90 60 21

n.cambazard@provence-promotion.fr

[www.investinprovence.com](http://www.investinprovence.com)

