



PROVENCE PROMOTION

Interview with Hervé Brailly...



Hervé Brailly

“A Company with a reputation!”

This is a genuine “success story”! To say that the Innate Pharma biopharmaceutical company based in Marseilles is in "great form" could be taken as an understatement! Particularly because its listing on the Paris Euronext Eurolist stock exchange in October this year was very successful.

Hervé Brailly, co-founder, president of the board of Directors and General Manager, emphasizes the importance of this step for his Company. It will be seen as a milestone in the pharmacology field...

> Was the quotation of Innate Pharma on the Euronext market fully satisfactory for you?

Yes, it demonstrates that a biopharmaceutical Company can arouse the interest of investors, after several years doubt and scepticism in the sector. The economic model of our Company naturally encouraged us to call on the market, because our activity (research and development of innovative medicines) requires large amounts of capitals. Quotation on the stock exchange helped us raise a total of 33.8 million Euros to develop our activities.

> What progress since the Company was created in 1999!

Yes, the Company has never stopped growing since it was created in Marseilles. It now has a strong presence in Europe and in international cooperations, while maintaining very strong roots in Marseilles. Ever since we were founded, we have maintained living ties with local university research work in life sciences. There is an excellent tradition in this field in Marseille and I would like to continue and develop our cooperation with scientific partners on the Luminy site in Marseilles. Nevertheless, we are maintaining close relations with other universities such as Genoa and Pérouge in Italy. Finally, our growth has enabled us to recently open a second site in Lyon, but our head office is still in Marseilles.

> What projects are under way in Marseilles?

I would like to emphasize this concept of "living" ties with university laboratories and regional health centres. Proximity encourages cooperation, synergy and exchange of ideas. This is the basic concept of a "biocluster", for which the efficiency has been broadly demonstrated. We are also deeply committed in the “Bioméditerranée” cluster and particularly in Luminy, which is home to a large number of laboratories and life science companies.

We are now working with the technical support and accompaniment of Marseille Provence Métropole (MPM) to study the transfer and grouping of our activities in premises in Luminy, that is ideal for our needs for the next phase of our growth.

Innate Pharma

Innate Pharma is a European biopharmaceutical company that is developing medicines making use of new action mechanisms designed to target the innate immunity system.

This innovative approach to immunotherapy opens up new prospects in the treatment of cancers, and also infectious diseases and chronic inflammatory pathologies.

For further information about Innate Pharma:

<http://www.innate-pharma.com/major.html>