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The Technology and Mobile Contents cluster in Provence.

Provence has become the crossroads between microelectronics, interactive digital contents and solutions related to security, authentication and networks over the last few years.

New companies have recently arrived adding to the pool of know how and skills already present in the Bouches-du-Rhône department related to secured smart objects.

We look forward to hosting you soon and helping you get into contact with M-Business decision makers and experts.

Some new arrivals ...

Mobile Distillery

« We are delighted to have set up our company in Marseilles », says **Mr. Vincent BERGE**, co-founder of **Mobile Distillery**, a leading company in mobile application development technologies.

« We were looking for a large European metropolis with an international stature, characterised by strong dynamics based on three themes:

- Industrial convergence of Telecom and Multimedia contents.
- State of the art university research clusters.
- Strong communication infrastructures

Marseilles offers one of the best combinations anywhere at the moment, with sunshine as a bonus! Our presence at the **2005 3GSM World Congress** in Cannes is an opportunity to demonstrate our most recent solution for porting mobile applications to all telephones in a few clicks. »

Stand 3GSM: Espace Telecom Valley Gallery

Contact: Mr. Vincent BERGE - vincent.berge@mobiledistillery.com www.mobiledistillery.com
Incubateur Multimédia Belle de Mai - Marseille, France.

Aspects Software

Aspects Software is a specialist, independent smartcard solution provider with over 20 years experience. Focussing on Open Standards, Aspects has developed a range of JavaCard/Global Platform compliant smartcard Operating Systems with tailored solutions for the Wireless, Payment, ID and multi-media markets. Aspects also provides a range of proven Test Tools for the Wireless market to inspect, analyse and ensure standard compliance of GSM & 3G mobile handsets with (U)SIM smartcards. Out of its « Provencal » office Aspects provides the world with top of the league Security expertise and consultancy to both answer internal use and customers' requirements.

Aspects will present in the **2005 3GSM World Congress** its new range of JavaCard Operating System with SIM, Payment and ID in a Smart Card and in a SD secure Multimedia form factor.

Stand 3GSM: H 26

Contact: Mr. Jean-Paul KIRIK - jean-paul.kirik@aspectsoftware.com www.aspectsoftware.com
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Stratex Networks

« Stratex Networks' Southern Europe head office is in Aix-en-Provence, Bouches-du-Rhône, and Stratex Networks is one of the world leaders on the wireless transmission market. Stratex Networks has installed 250 000 links throughout the world in more than 70 mobile networks, and has developed and marketed a new radio transmission technology called ECLIPSE. This solution has already been adopted by several mobile providers in America, Africa, Europe and Asia, and is perfectly integrated into new UMTS networks. Eclipse reduces transmission costs in a 3G network by almost 30%, and provides a means of increasing this network capacity by software on request, thus satisfying modern mobile operators' needs for cost control and capacity management. »

Contact: Mr. Claude ECHAHAMIAN - claude_echahamian@stratexnet.com www.stratexnet.com
Le Calypso - Aix en Provence, France

A selection of major players ...

Gemplus

Gemplus is the world leader of the smartcard industry, with security at the heart of its products and solutions. Its innovative R&D team has developed 2 400 patents, and it proposes a wide range of tailored and portable solutions. There are many application sectors: Identity, health, the bank sector, transport, chain stores, mobile telecommunication, public telephony, WLAN, Pay-TV, e-government and access control.

www.gemplus.com

Gensat

Gensat is an operator and integrator of satellite telecommunication systems, and has been located in La Ciotat where it chose to install its teleport since 1997. **Gensat** is specialised in the supply of « satellite data transport » services. Olivier LECLERC, **Gensat's** General Manager tells us « Apart from the fact that the Athelia industrial area has all assets that we could want, La Ciotat was chosen because this particular geographical site is one of the few sites in the country that offers the optimum aperture angle to aim at the satellites in which we are interested, while providing perfect signal quality due to exceptional weather conditions. »

Contact: Mr. Stéphane BROSIA - sbroasia@gensat.fr www.gensat.fr
La Ciotat, France

Axess Télécom

« French subsidiary of the American ITN telecom operator, **Axess Télécom** is a global telecommunications operator (voice, data, voice on IP, GSM) that gives priority to the quality of its customer relations through tailored services with high added value.

Axess Télécom proposes a single solution for your infrastructure according to its M-Business strategy, with lower overall costs without the need to transform any of your installations.

Our customers reap savings of up to 50% of their annual telecom budget compared with the former service provider »

Contact: Mr. Thomas BOSS - clients@axesstelecom.fr www.axesstelecom.fr
Immeuble Le ST Hilaire - Aix-en-Provence, France

An example of development accelerators ...

IN-CLUB

IN-CLUB is a non-profit making association and tends to promote adoption of open standards for the contactless technology and its applications. It enables its members to join together, explore and create a contactless world for their customers.

IN-CLUB uses the eNFC technology, a new method of using existing standards (ISO/IEC 14443 for proximity and 15693 for long distance) also compatible with the NFC (Near Field Communication) technology while remaining interoperable with the existing RFID reader bases.

In brief, eNFC is an alternative to NFC and is based on open standards.

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